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ehs intelligence



**Executive brief**

# The transformational power of better compliance management

The real-world ROI of smarter EHS intelligence

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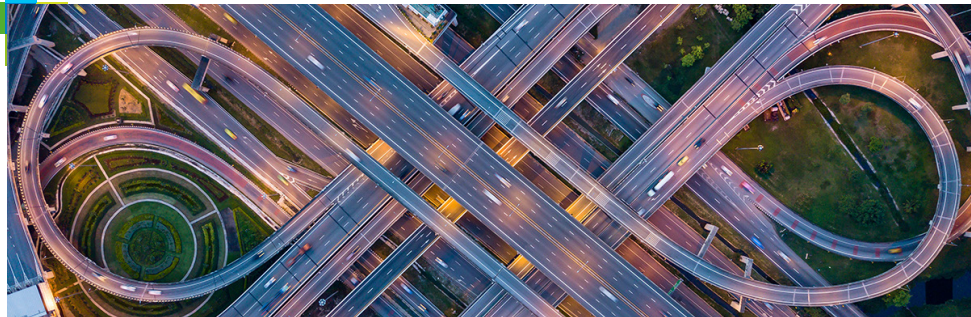
# The transformational power of better compliance management

## About this executive brief

In 2025, Enhesa set out to prove what EHS leaders already suspected: that with the right regulatory intelligence, compliance can drive measurable returns on investment.

We partnered with a global independent research firm to measure [the real-world ROI of Enhesa EHS Intelligence](#), and what we found confirmed what our customers have been telling us: that empowering global teams with a central source for regulatory insights delivers cost-savings, strategic agility, and measurable risk reduction.

This brief sums up these findings, alongside [expert guidance about how companies experience these results in the real world](#), shared by industry leaders including senior management formerly with GE and Siemens, Philips and Honeywell; a Principle Analyst with Boston Consulting Group; and Enhesa experts Mary Foley, Expert Services Strategy Director, and Jordan Schwartz, Chief Product Officer.



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*There is a significant strategic agility to be gained through having confidence in your global EHS compliance status.*

**Mary Foley, Expert Services Strategy Director, Enhesa**

# 1. The business case — From compliance complexity to competitive advantage

## Global clarity, local visibility

When you give EHS teams — from corporate leadership and regional heads to facility managers and front-line workers — global clarity of regulatory requirements, local visibility into site-by-site compliance status, and the right tools to compare and communicate this data in standardized ways, they don't just stay compliant, they get ahead.



## How multinational companies experience evidence-based ROI with better EHS compliance management

Informed by findings from over 100 survey responses and backed by in-depth interviews with EHS, Legal, and Finance leaders across multinational companies, the report showed how Enhesa helps organizations reduce risk, cut costs, and act decisively — turning compliance into a strategic advantage.



### Review the ROI report findings

Check out the story behind the metrics and learn how Enhesa customers self-reported their ROI results.

[Download the guide](#)

## ROI findings

Across four major themes - **increased effectiveness, supplier consolidation, cost of non-compliance, and stakeholder trust**," the study found the following:




**Increased effectiveness of compliance teams**  
More time to focus on execution instead of monitoring

**15-20%** Improved effectiveness of the EHS and compliance teams due to Enhesa use



**Cost saving from supplier consolidation**  
A single source of truth for every global jurisdiction

**25-30%** Direct cost saving observed from consolidating suppliers into one provider



**Reduced cost of non-compliance**  
Reduce the frequency and severity of regulatory breaches

**~10%** Reduction of fines, penalties, legal, and insurance costs observed over time



**Increased trust from external stakeholders**  
Proves to employees and external parties that compliance is taken seriously

**100%** Share of senior clients who feel empowered and reassured from their use of Enhesa

## 2. Powering better decisions

— From compliance complexity to competitive advantage

### What's better EHS data got to do with it?

Since the concept of 'digital transformation' entered the zeitgeist in the mid 2010s, faster, easier access to better quality, more easily understood data has been promised to:



- ✓ Change the way we work
- ✓ Improve efficiency and effectiveness
- ✓ Reduce the time and cost of searching for and verifying quality data
- ✓ Improve strategic decision-making

### EHS regulatory data is no exception

How fast your teams can gain access to new information about...



the EHS regulations you're responsible for as a company



where your worldwide facilities stand in relation to those requirements

... could be the difference between gaining a competitive advantage or not. But not knowing also makes a difference, by way of the financial and reputational risks you could be subject to. When you don't know where non-compliance gaps are, you could be...

Risking capital investments

Incurring steep non-compliance costs and legal fees

Hit with increased insurance and audit spend

Inviting surprise compliance consultancy fees

... to say nothing of the 'soft costs' that can often be immeasurably higher: reputational impacts with customers, value chain partners, consumers, and investors.

## 3. Leveling-up your compliance teams

— From before to after

### Questions strategic leaders need EHS compliance data to answer

- Are there any new compliance needs and requirements that would result from these global shifts?
- What are my regulatory related risks in the various operational regions and market regions?
- What are these risks also doing to my various supply chains?
- How do I best manage them with the resources at my disposal?
- The big question: How can I, as a business, manage and reduce my risk exposure, all while still prioritizing growth?



There is a significant strategic agility to be gained through having confidence in your global EHS compliance status.

Mary Foley, Expert Services Strategy Director, Enhesa

Read more in [Industry voices: The ROI of better compliance.](#)



The faster your compliance teams can answer those questions, the more agile your business can be

To gain agility — increase team effectiveness.



How much more effective are digitally transformed EHS teams?

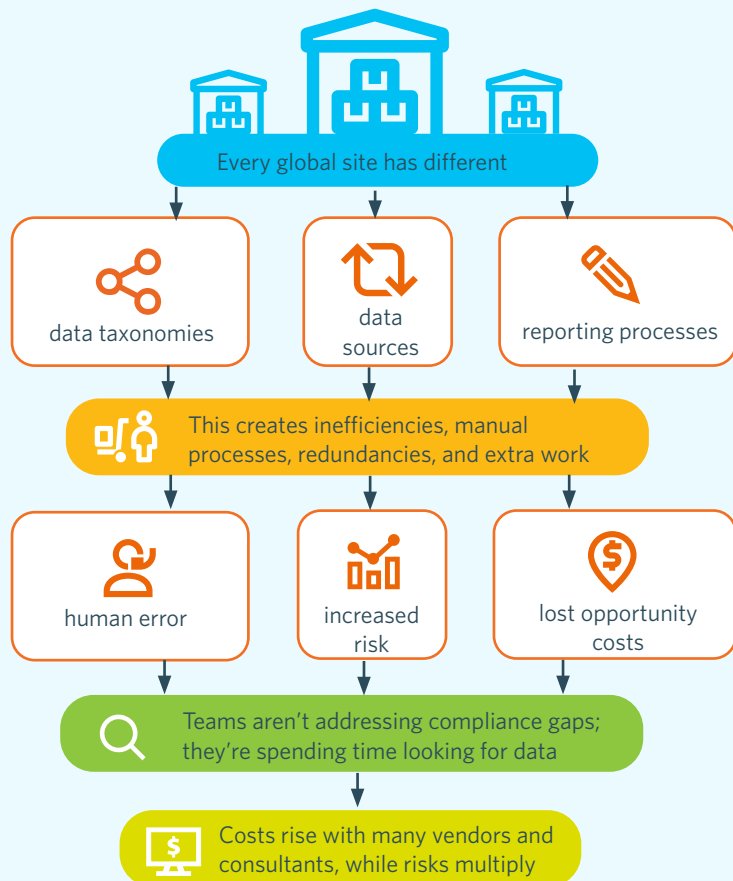
15-20% more effective.

What does the market mean by "digital transformation"?

A top-down, centralized EHS program that distills incredibly complex and dense and very broad and wide regulations into actionable and understandable requirements that can be used the same way by anyone in the world.

Jordan Schwartz, Chief Product Officer, Enhesa

## How EHS compliance management may look today



## How it looks after digital transformation



### No more manual tracking

Enhesa provides a service with the relevant legislation, rather than manual tracking via spreadsheets. It's saved us valuable time that's now spent actively managing plants.

Director, Health and Safety,  
industrial and consumer goods  
company



### Find data faster

Enables remote data access across all sites, allowing me to find crucial data in five minutes, improving stakeholder and crisis management. Before, I couldn't gather the data at all.

Director SSHE Europe,  
multinational FMCG  
company



### Reduce time spent on reporting

A centralized compliance approach has reduced time spent by senior management on reporting. They can now focus on execution and strategy instead of chasing different KPIs.

Global Food Safety Standards & Emerging Risks,  
multinational consumer goods  
company

### And more time for higher value work means more time to:



Reduce risks



Scan the horizon for future regulatory changes



Improve EHS compliance



Get ahead of risks before they impact your business

## 4. How to unlock EHS team efficiency

— And strategic advantage



**Conor McCleary**, Principal Analyst with **Boston Consulting Group**, emphasized that increasing team effectiveness is directly related to quality data. He recommends high-quality, reliable EHS data, accessible to your teams...



“The increase in uncertainty and turbulence in the market is making it more important – not less important – to have high quality and reliable data at their fingertips.... **Data is imperative, to making the right decision** as to what are fundamentally high value questions in terms of efficiencies from EHS compliance.”



“We’ve consistently seen a big improvement in the effectiveness of teams using Enhesa on the ground, and many Enhesa customers speak to us about **improving their rate of compliance from 90% to 99.5% or more.**”



## How much more effective can teams get?...



And they **use that time for higher-value work** that reduces operational risks...

- Addressing compliance gaps
- Introducing future-forward compliance strategies
- Bringing multiple sites online
- Corporate-wide compliance standards and best-practices

... all done with time they'd otherwise have spent searching for data. That equates to...



**1 day**  
per week,  
per employee



**1 FTE's**  
work saved per  
month,  
on a 10-person team



**Months**  
of time  
saved, per year,  
on larger teams



Better compliance, more efficiently, enhances risk management

## 5. Delivering measurable savings

— Lessons from the field

### What do other Enhesa clients report?



By leveraging the technology you can get from, in my case, about 93% to well over 99% [compliance]. And that comes as a bit of a shock to the legal people because they're quite astonished at just how much gets missed... The gaps translated into about 10,000 missed laws worldwide."

Anthony Wareham, former Health and Safety Executive with Phillips and Honeywell

### Savings from reduced employee impacts and legal fees



"Enhesa led to an improvement in compliance levels and this contributed to an overall impact of a **5-8% reduction in injuries** over time."

— Director, Health and Safety, industrial and consumer goods company



"**Legal fees dropped 10%** in 2024, partly due to improved compliance."

— Director, Health and Safety, industrial and consumer goods company

### Savings from consolidation



"Consolidating to one provider globally saved **~£100k, with over 25% cost reduction.**"

— UK HSES&S Manager, multinational industrial and consumer goods company



"With a unified system, we expect **over 20% savings in compliance costs**, with at least **50k per year saved** in Europe alone. Globally, it would be much higher."

— H&S Manager EMEA, multinational industrial and consumer goods company



"Using Enhesa reduced our dependency on local advisors, **saving ~30% through centralization and consolidation.**"

— Global Head Legal and Compliance, multinational industrial goods company



"By consolidating providers, we **reduced licensing costs by 25%**. We worked out Enhesa would pay for itself after 18 months."

— Global Food Safety Standards & Emerging Risks, multinational consumer goods company

## Savings from audit, insurance, and non-compliance costs



“For non-ISO businesses, we could **extend audits from every 3 years to every 5**. Each audit was in the \$20k-\$45k range.”

— Director, Health and Safety, industrial and consumer goods company



Enhesa contributed to a **50% fine reduction in five years** and improved regulator relationships. **Insurance costs also dropped** as compliance improvements reassured insurers, **saving millions.**”

— UK HSES&S Manager, multinational industrial and consumer goods company



“Enhesa can help you with regulatory compliance, reducing your exposure and potential fines. Our H&S fines were **~€50k per fine**, and we **reduced the frequency** of these from using Enhesa.”

— Director SSHE Europe, Multinational FMCG company

## 6. Strengthening stakeholder trust

— Soft benefits experienced by senior leaders

Experts point to a wide range of internal and external organizational stakeholders who benefit from better compliance data, strengthening many strategic dimensions of the business as a whole.



### Sources for reputational benefits

**For partners, customers, and the whole supply chain, compliance invokes trust**

“For partnerships or customers, being able to point to the measures which you’re taking to be compliant is increasingly important. And we are observing increased scrutiny the whole way across the supply chain.”

**Conor McCleary, Principle Analyst, Boston Consulting Group**

From [Industry voices: The ROI of better compliance](#)

For investors, this scrutiny is focused on industry norms, standards, and the comfort level these leaders need to be sure these issues are “being addressed appropriately. That matters from a financial perspective fundamentally — and impacts the share price.”

**For investors and the board, evidence of risk management is reassurance**

**Conor McCleary, Principle Analyst, Boston Consulting Group**

From [Industry voices: The ROI of better compliance](#)

**For employees and other internal leaders, compliance culture flows down**

What does your corporate value and mission statement say? Executives ... see these glossy signs on the wall and think everybody believes in them. If they don’t, that means a breakdown of trust because they don’t believe what you’re telling them.

“You need to demonstrate the values and you need to make sure those values are visible on the shop floor.”

**Anthony Wareham, former Health and Safety Executive with Phillips and Honeywell**

From [Industry voices: The ROI of better compliance](#)

## In short: Reliable metrics create trust

And Enhesa customers agree, with **100% experiencing increased stakeholder trust** due to better compliance data.



### Becoming a preferred partner

Stronger compliance made us a preferred partner, attracting more business and internal investment."

UK HSES&S Manager,  
multinational industrial and  
consumer goods company



### Building brand reputation

Enhesa is a game-changer – this solution mitigates potential regulatory ‘misses’. It’s very useful for brand reputation and insurance issues, which is important for investors."

Director SSHE Europe,  
multinational FMCG company



### Increasing trust and collaboration

Enhesa has provided us transparency and communication across our supply chain, ensuring better vendor collaboration and increased trust from regulators."

Global Head of Legal and Compliance, multinational  
industrial goods company

## 7. Conclusion —A framework to deliver ROI from better EHS

So much more than a cost-center, EHS compliance management, when done right, adds up to measurable business value and competitive advantage.



Confidence in strategic investments – now and in the future



Operational agility – how fast your teams can pivot, while reducing risk



A competitive differentiator through cost-savings and better compliance



A critical confidence metric to increase external and internal trust and reputational strength

### Achieving these gains requires:



Equipping your teams with efficient, effective, actionable knowledge of compliance requirements worldwide — today and tomorrow



Arming them with a confident understanding of every site's compliance status and gaps — and the time to improve on them



Centralizing this information so everyone is working from a single source of truth — from front-line workers to corporate leadership alike



Achieve **compliance**, manage **risk**, and drive **sustainability**.

## Ready to unlock the power of compliance confidence?

Enhesa EHS Intelligence combines regulatory content, intuitive technology, and expert services to help industry-leading brands around the world reduce the risk of non-compliance and improve organizational resilience.

Our content delivers complete coverage of regulatory data for over 400 global jurisdictions, transformed by our team of more than 160 legal experts into actionable requirements in harmonized categories.

EHS Intelligence simplifies the complexity to help EHS teams keep up with changing global regulations by...

- Informing your teams as regulations change so they know which actions are required next
- Providing corporate leaders with visibility into applicable requirements and compliance status both worldwide and site-by-site
- Helping to prioritize global actions on areas of greatest risk, based on both current regulations and upcoming regulatory trends

**Learn more** | For more information on **Enhesa EHS Intelligence**  
visit us at [enhesa.com/ehs-intelligence](https://enhesa.com/ehs-intelligence)